

General Assembly

## **Amendment**

February Session, 2016

LCO No. 5900



Offered by:

SEN. FONFARA, 1st Dist.

To: Subst. Senate Bill No. **461** 

File No. 716

Cal. No. 508

## "AN ACT CONCERNING A SMALL MINORITY BUSINESS REVOLVING LOAN FUND."

- 1 Strike everything after the enacting clause and substitute the
- 2 following in lieu thereof:
- 3 "Section 1. Section 32-7g of the general statutes is repealed and the
- 4 following is substituted in lieu thereof (*Effective from passage*):
- 5 (a) There is established within the Department of Economic and
- 6 Community Development the Small Business Express program. Said
- 7 program shall provide small businesses with various forms of financial
- 8 assistance, using a streamlined application process to expedite the
- 9 delivery of such assistance. The Commissioner of Economic and
- 10 Community Development, at his or her discretion, may partner with
- 11 the lenders in the Connecticut Credit Consortium, established
- 12 pursuant to section 32-9yy, in order to fulfill the requirements of this
- section. A small business eligible for assistance through said program
- shall [, as of June 15, 2012,] (1) employ, on at least fifty per cent of its
- working days during the preceding twelve months, not more than one

hundred employees, (2) have operations in Connecticut, (3) have been registered to conduct business for not less than twelve months, and (4) be in good standing with the payment of all state and local taxes and

19 with all state agencies.

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(b) The Small Business Express program shall consist of various components, including (1) a revolving loan fund, as described in subsection (d) of this section, to support small business growth, (2) a job creation incentive component, as described in subsection (e) of this section, to support hiring, [and] (3) a matching grant component, as described in subsection (f) of this section, to provide capital to small businesses that can match the state grant amount, and (4) not more than two minority business revolving loan funds, as described in subsection (g) of this section, to support the growth of minority-owned businesses. The Commissioner of Economic and Community Development shall work with eligible small business applicants to provide a package of assistance using the financial assistance provided by the Small Business Express program and may refer small business applicants to the Subsidized Training and Employment program established pursuant to section 31-3pp and any other appropriate state program. Notwithstanding the provisions of section 32-5a regarding relocation limits, the department may require, as a condition of receiving financial assistance pursuant to this section, that a small business receiving such assistance shall not relocate, as defined in [said] section 32-5a, for five years after receiving such assistance or during the term of the loan, whichever is longer. All other conditions and penalties imposed pursuant to [said] section 32-5a shall continue to apply to such small business.

(c) The commissioner shall establish a streamlined application process for the Small Business Express program. The small business applicant may receive assistance pursuant to said program not later than thirty days after submitting a completed application to the department. Any small business meeting the eligibility criteria in subsection (a) of this section may apply to said program. The commissioner shall give priority for available funding to small

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businesses creating jobs and may give priority for available funding to (1) economic base industries, as defined in subsection (d) of section 32-222, including, but not limited to, those in the fields of precision

- 53 manufacturing, business services, green and sustainable technology,
- bioscience and information technology, and (2) businesses attempting
- 55 to export their products or services to foreign markets.

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- (d) (1) There is established as part of the Small Business Express program a revolving loan fund to provide loans to eligible small businesses. Such loans shall be used for acquisition or purchase of machinery and equipment, construction or leasehold improvements, relocation expenses, working capital or other business-related expenses, as authorized by the commissioner.
  - (2) Loans from the revolving loan fund may be in amounts from ten thousand dollars to a maximum of one hundred thousand dollars, shall carry a maximum repayment rate of four per cent and shall be for a term of not more than ten years. The department shall review and approve loan terms, conditions and collateral requirements in a manner that prioritizes job growth and retention.
  - (3) Any eligible small business meeting the eligibility criteria in subsection (a) of this section may apply for assistance from the revolving loan fund, but the commissioner shall give priority to applicants that, as part of their business plan, are creating new jobs that will be maintained for not less than twelve consecutive months.
  - (e) (1) There is established as part of the Small Business Express program a job creation incentive component to provide loans for job creation to small businesses meeting the eligibility criteria in subsection (a) of this section, with the option of loan forgiveness based on the maintenance of an increased number of jobs for not less than twelve consecutive months. Such loans may be used for training, marketing, working capital or other expenses, as approved by the commissioner, that support job creation.
- 81 (2) Loans under the job creation incentive component may be in

amounts from ten thousand dollars to a maximum of three hundred thousand dollars, shall carry a maximum repayment rate of four per cent and shall be for a term of not more than ten years. Payments on such loans may be deferred, and all or part of such loan may be forgiven, based upon the commissioner's assessment of the small business's attainment of job creation goals. The department shall review and approve loan terms, conditions and collateral requirements in a manner that prioritizes job creation.

- (f) (1) There is established as part of the Small Business Express program a matching grant component to provide grants for capital to small businesses meeting the eligibility criteria in subsection (a) of this section. Such small businesses shall match any state funds awarded under this program. Grant funds may be used for ongoing or new training, working capital, acquisition or purchase of machinery and equipment, construction or leasehold improvements, relocation within the state or other business-related expenses authorized by the commissioner.
- (2) Matching grants provided under the matching grant component may be in amounts from ten thousand dollars to a maximum of one hundred thousand dollars. The commissioner shall prioritize applicants for matching grants based upon the likelihood that such grants will assist applicants in maintaining job growth.
- (3) The commissioner may waive the matching requirement for grants under this subsection for working capital to small businesses located within distressed municipalities, as defined in section 32-9p.
- (g) (1) There are established as part of the Small Business Express program not more than two revolving loan funds to provide loans to eligible small businesses that are owned by one or more members of a minority. As used in this subsection, (A) "minority business development entity" means a nonprofit organization (i) having a lending portfolio on or before the effective date of this act from which at least seventy-five per cent of lending is provided to minority-owned

businesses state-wide; and (ii) that provided technical assistance on or 114 115 before the effective date of this act, provided at least seventy-five per cent of such assistance was provided to minority-owned businesses 116 117 state-wide; and (B) "minority" means (i) Black Americans, including all 118 persons having origins in any of the Black African racial groups not of 119 Hispanic origin; (ii) Hispanic Americans, including all persons of 120 Mexican, Puerto Rican, Cuban, Central or South American, or other Spanish culture or origin, regardless of race; (iii) all persons having 121 122 origins in the Iberian Peninsula, including Portugal, regardless of race; (iv) women; (v) Asian Pacific Americans and Pacific islanders; or (vi) 123 American Indians and persons having origins in any of the original 124 peoples of North America and maintaining identifiable tribal 125 126 affiliations through membership and participation or community 127 identification.

(2) Notwithstanding the provisions of section 32-7h, as amended by this act, the commissioner shall allocate from the available funding under the Small Business Express program a total of five million dollars for grants-in-aid to not more than two minority business development entities in each of the fiscal years ending June 30, 2016, to June 30, 2020, inclusive, for the purpose of establishing and administering minority business revolving loan funds. Moneys from such funds shall be used to (A) provide loans to eligible small businesses, and (B) fund the administrative costs associated with the provision of such loans by a minority business development entity, provided a minority business development entity may not use more than ten per cent of the amount received as a grant under this section to fund such costs. Such loans shall be used for acquisition or purchase of machinery and equipment, construction or leasehold improvements, relocation expenses, working capital or other business-related expenses, as authorized by the minority business development entity.

(3) Loans from a minority business revolving loan fund may be in amounts from ten thousand dollars to a maximum of one hundred thousand dollars, shall carry a maximum repayment rate of four per cent and shall be for a term of not more than ten years. The minority

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148 <u>business development entity shall review and approve loan terms,</u>

- 149 conditions and collateral requirements in a manner that prioritizes job
- 150 growth and retention.
- 151 (4) Any eligible small business owned by one or more members of a
- 152 minority may apply for assistance from a minority business revolving
- loan fund, provided the minority business development entity shall
- 154 give priority to applicants that, as part of their business plan, are
- creating new jobs that will be maintained for not less than twelve
- 156 consecutive months.
- 157 (5) Loans from a minority business revolving fund shall be provided
- in such a manner that, on or before five years after the date such loan
- 159 <u>fund</u> is established, the annual funds or revenues derived from
- investment income, loan repayments or any other sources received by
- 161 the minority business development entity in connection with such loan
- 162 <u>fund is sufficient to fund the administrative costs associated with such</u>
- loan fund.
- 164 (6) A minority business development entity receiving a grant
- pursuant to this subsection shall annually submit to the commissioner
- a financial audit of grant expenditures until all grant moneys have
- been expended by such entity. Any such audit shall be prepared by an
- 168 <u>independent auditor and if the commissioner finds that any such grant</u>
- 169 <u>is used for purposes that are not in conformity with uses set forth in</u>
- subdivisions (2) and (3) of this subsection, the commissioner may
- 171 require repayment of such grant.
- [(g)] (h) Not later than June 30, 2012, and every six months
- thereafter, the commissioner shall provide a report, in accordance with
- 174 the provisions of section 11-4a, to the joint standing committees of the
- 175 General Assembly having cognizance of matters relating to finance,
- 176 revenue and bonding, appropriations, commerce and labor. Such
- 177 report shall include available data on (1) the number of small
- businesses that applied to the Small Business Express program, (2) the
- 179 number of small businesses that received assistance under said

program and the general categories of such businesses, (3) the amounts and types of assistance provided, (4) the total number of jobs on the date of application and the number proposed to be created or retained, and (5) the most recent employment figures of the small businesses receiving assistance. The contents of such report shall also be included in the department's annual report.

- Sec. 2. Section 32-7h of the 2016 supplement to the general statutes is repealed and the following is substituted in lieu thereof (*Effective from passage*):
- 189 (a) There is established an account to be known as the "small 190 business express assistance account" which will be a separate, 191 nonlapsing account within the General Fund. The account shall 192 contain any moneys required by law to be deposited in the account. 193 Repayment of principal and interest on loans shall be credited to such 194 fund and shall become part of the assets of the fund. Moneys in the 195 account shall be expended by the Department of Economic and 196 Community Development for the purposes of the Small Business 197 Express program established pursuant to section 32-7g, [. All] as 198 amended by this act. Except as provided in subsection (g) of section 32-199 7g, as amended by this act, all moneys received for the purposes of the 200 Small Business Express program and payments of principal and 201 interest on any loans given under said program shall be credited to the 202 account.

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(b) [The] Except as provided in subsection (g) of section 32-7g, as amended by this act, the Commissioner of Economic and Community Development may provide for the payment of any administrative expenses or other costs incurred by the department or its lender partners in carrying out the purposes of the Small Business Express program not to exceed five per cent of funding from this program from the account established pursuant to subsection (a) of this section, provided one per cent shall be dedicated to develop capacity for capital construction projects for minority business enterprises."

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This act shall take effect as follows and shall amend the following sections:

Section 1	from passage	32-7g
Sec. 2	from passage	32-7h